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Beia Consult presents news from partners in April

Beia Consult International - Siemens Approved Partner & Dialogic Regional Distributor announces the news from April, together with his partners OTT Hydromet / Adcon / Lufft, Siemens Enterprise Communications – Unify, Aspect Software, 3DS Dassault Systemes / Exalead, Ericsson, Cisco, LANCOM and Dialogic.

Beia Consult participated this month at the **3rd edition of the Critical Infrastructure Protection Forum**, a conference event designed to be an open platform for leaders and decision-makers in the central government and public and private institutions. Also Beia announced a new partnership with with the easiest mobile application builder – **Bobile**.

Kipp & Zonen, a company who recently joined **OTT Hydromet**, announced its participation at this year Solar Summit. The time is May 1 - 2 and the place is San Diego, California. Solar Summit is two full days of networking opportunities and a unique mix of market intel and engaging panel discussions among industry leaders. Again Kipp & Zonen is going to be one of the conference partners.

Atos, a global leader in digital transformation, has entered into a global agreement with **Google Cloud** to address the digital transformation needs of enterprise customers. This agreement will see the creation of secure solutions in areas including hybrid Cloud, data analytics & machine learning and the digital workplace.

Aspect Software, a leading provider of fully integrated consumer engagement, workforce optimization, and self-service solutions, today announced that TMC, a global, integrated media company, has named Aspect Software as a 2018 CUSTOMER Product of the Year Award Winner. The award highlights products which enable their clients to meet and exceed the expectations of their customers.

Panasonic Business has launched a new Softphone application which aims to give employees the freedom to utilise their own smart phones as a business extension to work freely outside of the office. Seamless, simple and highly secure, the Panasonic's mobile Softphone app combines audio visual communications in a mobile device, which allows employees' smartphones to be registered as a company extension. This means that whether working in or out of the office, employees can make and receive audio and video calls, without needing to use their private number.

Dassault Systemes, the 3DEXPERIENCE Company, world leader in 3D design software and solutions, announced that Dassault Systèmes delivers broad-based growth in 2018 first quarter with 3DEXPERIENCE software revenue up strongly. These financial results were reviewed by the Company's Board of Directors on April 24th, 2018.

Ericsson has been selected by Italian operator Wind Tre to virtualize its core network as part of the evolution of its network to 5G Core. The transformation enables Wind Tre to work in a more agile way when providing services to customers using both fixed and mobile access and to improve operations. Wind Tre customers will benefit from Ericsson's market leading core network

applications and Network Functions Virtualization Infrastructure (NFVi) solution enabling fast introduction of new services and providing full service continuity.

CISCO, announced that it is collaborating with Orange on the modernization and expansion of Orange's Open Transit Internet (OTI) service. This initiative offers Orange Group the chance to expand its network in Europe, Africa, and the Middle East, with reduced operational complexity and increased capacity using the new generation of routers on its OTI service. The resulting increase in network efficiency will improve service for Orange customers and manage the exponential increase in Internet traffic across the network.

LANCOM Systems, the leading German manufacturer of network infrastructure solutions for business customers and the public sector, is continuing its cooperation with the Austrian Space Forum (OeWF). For the latest AMADEE-18 Mars expedition simulation by the OeWF in the Oman desert, LANCOM WLAN access points and routers will again be ensuring reliable communication between the field crew and the Mission Control Center. The simulation serves to prepare for future, manned Mars missions.

Dialogic, a cloud-optimized virtualized infrastructure solutions provider for service providers, enterprises, and developers, has been selected by TELES as the media processing engine to support the TELES Voice Application Server and Cloud UC Services. TELES Cloud UC Services is a versatile UCaaS platform that enables service providers to offer cloud-based communication solutions suitable for small- and medium-sized enterprises. TELES Cloud UC Services can also be used as a replacement or extension of existing PBX systems, as well as a standard SIP trunking platform.

Media5 Corporation joined the ITC Canadian companies at Télécom 2018, that took place on April 17th and 18th, in Boucherville, Quebec, Canada. The event was a national meeting point for key market players, independent experts, and customers.

Meteor Communications organized a seminar for European Partners and Customers on 13th March 2018 in Ruse, Bulgaria. This event covered Meteor remote camera systems and specifically the MCE-MRC 3G camera. Beia Consult is pleased to have the chance to join the event.

Enghouse Interactive announced its new solution TouchPoint Agent for improving customer service in ways that IT can support, and that management will understand. Being cloud-based, this approach doesn't require any new infrastructure, and can be both deployed and scaled on the spot. On the technology side, what TouchPoint Agents brings is native Microsoft integration – especially between O365 and the phone system - making it easy to extend O365 and SfB from the workplace to the contact center.

BEIA Consult news can be found also on the website www.beiamag.ro and on the Facebook page: www.facebook.com/BeiaConsult

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