During this time we were active in various areas, such as: IoT, Cyber Security, Smart City, Smart Agriculture, Telecommunications. We are involved in numerous R&D projects regarding different development areas. Here are some of our projects:

This year we celebrate 30 years of activity in integration and innovation of ICT / IoT solutions. We are proud of what we achieved in all this time and we are grateful to have such a great team to work with.
In 30 years we have managed to connect with countless partners and get involved in various projects. We have established successful relationships that have benefited both us and our clients.

<table>
<thead>
<tr>
<th>Meet some of our partners:</th>
<th>Telecommunication equipment</th>
</tr>
</thead>
<tbody>
<tr>
<td>National - Orange, “Politehnica” University of Bucharest (<a href="http://www.upb.ro">www.upb.ro</a>), Research Institute for Artificial Intelligence (Romanian Academy) (<a href="http://www.racai.ro">www.racai.ro</a>), Romanian Space Agency (<a href="http://www.rosa.ro">www.rosa.ro</a>), National Institute for Research-Development in Electrical Engineering (<a href="http://www.icpe-ca.ro">www.icpe-ca.ro</a>)</td>
<td>We offer a vast quantity of products from our long term partners and, like them, we try to stay up to date with the innovations in telecommunication. Some of these products consist of pabx equipment, headphones, and various types of phones for call centers, hotels, secretariat and more.</td>
</tr>
<tr>
<td>International - Siemens, Atos Unify, VOXTRON, Huawei Technologies, CISCO, OTT Hydromet, Gigaset, Dassault Systemes, Taiger, Abalia, HI Iberia Ingeniería y Proyectos, Prodevelop, VTT Technical Research Centre of Finland Ltd., Turkgen, FLUIDION</td>
<td>We know the hardware is somewhat hard to maintain so in the last years we also partnered with world leaders in cloud call centers solutions. But if you love to own and always keep an eye on your equipment, our team has over 10 years of experience in installing and maintaining your telecommunication solution.</td>
</tr>
</tbody>
</table>
During these years we have managed to develop and implement many solutions meant to help the work of our clients and business partners.

Our solutions:

**POLDER** - Telemetry platform for smart city mobility and environmental monitoring - http://www.beiaro.eu/polder/

**Citisim** - 1) Smart Energy Business Intelligence Tool  
2) Environmental motion assistant  
http://www.citisim.org/

**Somedi** - advanced text analytics application for sentiment analysis - http://www.beiaro.eu/somedi/

**ESTABLISH** - Smart Health Application - http://www.beiaro.eu/establish/

**Power2SME** - Energy production and consumption monitoring platform (data visualization, notifications/alerts) - http://www.beiaro.eu/power2sme/

**SmartAgro** - telemetry platform with self-diagnosis and self-configuration functions for intelligent agriculture - http://www.beiaro.eu/smartagro/

**SOLOMON** - Smart Parking Platform - http://www.beiaro.eu/solomon/

**AISTOR** - Innovative lithium-ion energy storage system, with AI control - http://www.beiaro.eu/aistor/

**HUBCAP** - Collaborative platform for cyber-physical systems - https://www.hubcap.eu/
Research has a very important role in everything we do. Therefore, we annually write over 100 scientific articles based on studies conducted in the development of our projects.

We have written and are writing articles that are published in various journals and are presented in numerous scientific conferences.

Some of our scientific papers:


Projects that were completed successfully:

- CLOUD-CONSULTING; Cloud-based Automation of ERP and CRM software for Small Businesses
- NMSDMON: Network Management System Development and Monitoring
- TELEGREEN: Telemonitoring System equipment, installations and facilities for the production of clean energy
- MITEAPL
- LOCOMAX
- SEDCC
- ROIP-Wireless-Telemetry
- PRO-EURO-TIC
- TERRA_RO
- SAWHAU

- FAIR: Friendly Application for Interactive Receiver
- REDICT: Regional Economic Development by ICT
- COMMCCENTER: Developing a "cloud communication center" by integrating a call / contact center platform with unified communication technology, CRM system, “Text-to-speech” and “automatic speech recognition” solutions in different languages (including Romanian)
- ARTEMIS
- HIBRIVOLT
- CITISIM
BEIA Consult Intl. disseminated over 50 R&D projects

Before COVID-19 we were physically active in a vast range of events and networking opportunities and in present we mostly participate in online events. Participating in various events help us develop, discover new solutions and establish new partnerships.

Events where we love to participate every year:

<table>
<thead>
<tr>
<th>Event Name</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>GoTech World</td>
<td>Formerly known as IMWorld, the largest B2B conference &amp; expo in Central and Eastern Europe is hosting over 2.500 digital business solutions every year and brings on the event stages experts from Tesla, Oracle, Fujitsu, Airbus and Microsoft.</td>
</tr>
<tr>
<td>Smart City Expo World Congress</td>
<td>Held in Barcelona since 2011, Smart City Expo World Congress (SCEWC) is the international leading event for smart cities. Their mission is to empower cities and collectivize urban innovation across the globe. Through promoting social innovation, establishing partnerships and identifying business opportunities, the event is dedicated to creating a better future for cities and their citizens.</td>
</tr>
<tr>
<td>Cyber Security and Cloud Expo</td>
<td>The Expo covers top-level content and leadership discussions looking at the Cyber Security &amp; Cloud ecosystem.</td>
</tr>
<tr>
<td>Global IoT Summit</td>
<td>The Global IoT Summit (GloTS) is an international conference aiming to attract and present the latest research results in IoT. It is endorsed by Springer and intends to select the best papers through a systematic peer review process.</td>
</tr>
<tr>
<td>BIG DATA WEEK BUCHAREST</td>
<td>Big Data Week goes to the heart of big data to examine how it is used in practical business scenarios. One week filled with events: Online Workshops, Classes, Conferences, Digital Exhibitions, Demos, Technical Talks, Business Presentations.</td>
</tr>
</tbody>
</table>
The best IoT and telemonitoring applications

Our specialists have designed and realized spectacular applications characterized by precision, sustainability and outstanding value of the data provided. Irrigation management, precision agriculture, hydrometrics and hydro-energy are just a few of them.

Check more here: http://eng.beia-telemetrie.ro/applications/

**OUR WORK IN NUMBERS**

- 400+ project partners
- 130+ projects
- 15+ wp leader dissemination & communication & exploitation
- 150+ marketing materials
- 40+ websites designed & implemented

**Social Media presence**

Social media has a great importance in our daily activity. We keep track of followers, partners and future clients and keep them updated with the latest news from our projects. You can find us on Twitter, Instagram, Facebook and last but not least Linkedin.

Twitter: https://twitter.com/beiaconsult
Instagram: https://www.instagram.com/beiaconsult/
Facebook: https://www.facebook.com/BeiaConsult
Linkedin: https://www.linkedin.com/company/2014474/
CLOSER TO YOU AND TO YOUR NEEDS!

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